

**Embassy of India
Budapest**

Hungarian Trade inquiry

Dated: 25/07/2022

Company: Matusz-vad Ltd
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Company is one of the biggest HO-RE-CA suppliers in Hungary. Working in Austria, Slovakia as well. 270 employees, revenue is around USD 52 mln. They have 15000 skus in stock and working from 2 warehouses in Hungary: Budapest, Győr.

Company looking for high quality seafoods from India in frozen and packed for HO-RE-CA.

Looking for example:

(Products - Quantity)

Vannamei 16/20 PD, raw 20% glazing (Litopenaeus vannamei) -8200
Vannamei 26/30 PD, raw 20% glazing (Litopenaeus vannamei) -3600
Vannamei 31/40 PD, raw 20% glazing (Litopenaeus vannamei) -1800
Vannamei 8/12 PD raw 20% glazing (Litopenaeus vannamei) -1800
Vannamei 13/15 PD, raw 20% glazing (Litopenaeus vannamei) -1200
Vannamei 16/20 HLSO "easy peel" 1kg/bag 10kg/# 20 glazing (Litopenaeus Vannamei) -1200
Vannamei 16/20 Peeled tail on (PTON), raw 20% glazing (Litopenaeus vannamei) -1200

But manly looking for these products:

https://shop.matusz-vad.hu/en/product/tigrisrak_farok_easy_peel_u5/197251
<https://shop.matusz-vad.hu/en/product/103161/103161>
https://shop.matusz-vad.hu/en/product/tigrisrak_farok_8_12_hej_nelkul_nyers_20_glazur/102684
<https://shop.matusz-vad.hu/en/product/199724/199724>
https://shop.matusz-vad.hu/en/product/tigrisrak_farok_13_15_hej_nelkul_nyers_20_glazur/198416
https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hejas-13_15-bens/198314
<https://shop.matusz-vad.hu/en/product/202625/202625>
https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hej-nelkul-16_20/101352
https://shop.matusz-vad.hu/en/product/egesz-tigrisrak-16_20-bens/102929
https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hejas-16_20/102178
<https://shop.matusz-vad.hu/en/product/202642/202642>
<https://shop.matusz-vad.hu/en/product/garnelanyars-5160/101341>
<https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hej-nelkul/103708>
https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hejas-easy-peel-21_25/101117
https://shop.matusz-vad.hu/en/product/tigrisrak_farok_31_40_hej_nelkul_20_glazur/197683
<https://shop.matusz-vad.hu/en/product/202646/202646>
https://shop.matusz-vad.hu/en/product/tigrisrak-farok-hej-nelkul-41_50-bens/198417
<https://shop.matusz-vad.hu/en/product/202530/202530>
https://shop.matusz-vad.hu/en/product/bebi_tintahal_2040_egesz_nyers/103982

<https://shop.matusz-vad.hu/en/product/bebi-polip-2040-20-glazur/101892>

Comment:

Mainly Bangladesh is the aim, but the quality is the priority matter for company. They would like to have a safest conditions for the business.